

PRESS RELEASE

BF.direkt gains Fabio Carrozza as Head of Relationship Management & Loan Origination

- Sales to be strengthened throughout Germany – especially in Hamburg region, Munich and the Rhineland
- Fabio Carrozza will be responsible for the company's sales staff
- Carrozza has more than 20 years' experience in the banking sector
- Previously worked for Südwestbank and LBBW

Stuttgart, 1 October 2020 – BF.direkt, a specialist in real estate project financing, has gained Fabio Carrozza (42) as Head of Relationship Management & Loan Origination. Carrozza has many years of experience in supporting corporate and real estate customers and structuring corporate, real estate and portfolio finance. At BF.direkt, he will focus on supporting and supplementing CEO Francesco Fedele with sales activities. This also includes responsibility for the sales staff. Alongside the further development and expansion of the sales organisation and the customer portfolio, this addition to the team also has the particular goal of expanding BF.direkt throughout Germany. The company wants to be closer to its customers so as to better meet all of their needs in relation to real estate finance.

Francesco Fedele, CEO of BF.direkt, comments: “Fabio Carrozza is an experienced figure who will help us fulfil our mandate as an intermediary and structurer. One of his tasks will be to expand our sales activities across the country. While we are already very well positioned in Stuttgart, Frankfurt and Berlin, there is still potential to expand our presence in the Rhineland, the Hamburg region and Munich in particular.”

Fabio Carrozza, Head of Relationship Management & Loan Origination at BF.direkt, says: “I am grateful for the trust placed in me and look forward to working with my new colleagues. With my experience in supporting corporate and real estate customers and my knowledge in the field of structured finance, I hope to be able to make an important contribution to BF.direkt's business success.”

Manuel Köppel, CFO of BF.direkt, adds: “The appointment of Mr Carrozza will contribute significantly to making our business organisation fit for the future for the next ten to 15 years.”

The certified business economist has worked in the banking sector for over 20 years in total. Before joining BF.direkt, he spent five years working in various positions at Südwestbank AG

– a subsidiary of the Austrian bank BAWAG P.S.K. His most recent position there was as Managing Director and Head of Corporate & Real Estate Lending, with responsibility for structuring corporate, real estate and portfolio finance and managing a loan book of several billion euros. Before starting at Südwestbank AG in January 2015, he worked in various different roles and responsibilities at Landesbank Baden-Württemberg (LBBW) for almost 17 years.

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Über BF.direkt

Die BF.direkt AG ist ein unabhängiger Spezialist für die Finanzierung wohnwirtschaftlicher und gewerblicher Immobilienprojekte. Als einer der führenden Finanzierungsberater entwickelt sie innovative Finanzierungsstrategien und findet dafür passende Finanzierungspartner. BF.direkt kennt alle am Markt verfügbaren Finanzierungsbausteine – unabhängig davon, ob Fremd-, Eigen- oder Mezzaninekapital. Bei Bedarf investiert BF.direkt auch selbst in Projekte. Zu den Kunden von BF.direkt zählen namhafte Bauträger, Projektentwickler, börsennotierte Immobiliengesellschaften, Immobilienfonds, Pensionskassen sowie Family Offices aus dem In- und Ausland. Die BF.direkt vermittelt regelmäßig ein Kreditvolumina von über 1 Mrd. Euro p.a. und begleitet damit ein jährliches Transaktionsvolumen von über 1,5 Mrd. Euro.